



**NordicEdge
Partners**

Sharpen Your Strategy
Scale with Confidence

Accelerating Growth in Life Science, MedTech and IVD



www.nordicedgepartners.com

Unlock Growth. Drive Results. Navigate with Experts.

At NordicEdge Partners, we help Life Science, MedTech, and IVD companies accelerate growth, optimize performance, and expand across Europe, the Nordics, and beyond.

Founded by a team of seasoned entrepreneurs, former CEOs, and senior executives with decades of hands-on experience, we bring deep industry insight and operational know-how to every engagement.

Whether you're entering a new market, navigating strategic inflection points, or preparing for a transaction, we provide tailored support through:

- Strategy & P/L Optimization
- Business Development
- Market Entry – Nordics & Europe
- Interim Management
- HR & Financial Advisory
- M&A Support
- Board & Advisory Roles



How We Work

Business Ethics

We operate with integrity, transparency, and respect — always acting in the best interest of our clients and stakeholders.

Confidentiality & NDAs

All engagements are handled under strict confidentiality agreements. We treat sensitive information with the highest level of discretion.

Conflict of Interest

We proactively assess and manage potential conflicts to ensure our advice remains unbiased and fully aligned with your goals.

GDPR Compliance

We adhere to all GDPR regulations, ensuring that personal data is handled lawfully, transparently, and securely in every project.

Our Core Services



Strategy & P/L Optimization

We work with leadership teams to refine strategic direction and drive profitability through data-driven planning, restructuring, and operational efficiency.



Business Development

From identifying new revenue streams to building strategic partnerships, we help you grow with purpose and precision in competitive markets.



Market Entry, Nordics & Europe

Navigate regulatory, cultural, and commercial complexities with confidence. We support full go-to-market execution across the Nordic region and wider Europe.



Interim Management

Need experienced leadership fast? Our experts step in as interim executives to lead critical functions during transitions or periods of change.



HR & Financial Advisory

From organizational development to financial planning, we offer tailored advice that aligns your people and capital with your strategic goals



M&A Support

We guide companies through pre-transaction readiness - from commercial and operational due diligence to growth strategy and leadership alignment.



Board & Advisory Roles

Our team members serve as trusted advisors or board members, bringing independent perspective, sector insight, and sound governance to your business.

Meet the Team



A collective of senior executives, entrepreneurs, and board members with decades of operational and strategic experience across Life Sciences, biotech, and IVD.

Behind our work stands a group of highly accomplished leaders with decades of executive and entrepreneurial experience across the Life Science, MedTech, biotech, and IVD sectors.

Our collective background includes:

- Founders and former **CEOs** who have scaled companies from early-stage to international presence.
- **Business owners and senior executives** with proven success in both private and publicly listed organizations.
- Extensive expertise in **M&A, business development, and strategic partnerships** — having led and negotiated transactions.
- Hands-on experience in **commercialization, regulatory pathways, international market entry, operations, processes and procedures, and change management** with a strong focus on the Nordics and Europe.
- Board members and advisors to growth companies, investors, and global corporations.

What unites us is a **pragmatic, execution-driven mindset** and a shared passion for enabling innovation to reach patients and markets faster. Together, we bring not just advisory expertise, but the operational know-how of having “sat in the chair” - making the tough decisions, leading through change, and creating long-term value.

